



Andrew Thompson & Associates
Insurance Brokers

Epsilon House
Ransomes Europark
Ipswich IP3 9FJ

w: www.ataib.co.uk
e: info@ataib.co.uk
t: 01473 276 188

2nd May 2014

AT&A forms new strategic partnership with ALP

Andrew Thompson and Associates (AT&A) is pleased to announce our latest strategic partnership with the Association of Labour Providers (ALP). The ALP is the specialist trade association which represents, promotes and supports its members by providing high-quality information and services, positively influencing policy and industry regulation, and promoting good practice through supply chain partnership.

As a designated Service Provider to the ALP, AT&A will be providing their membership with access to our full range of competitive and comprehensive insurance brokerage and risk management solutions particularly Employers Liability, Motor Insurance, Professional Indemnity, Public and Products Liability, Legal Expenses Insurance, Property Damage and Business Interruption coverage, as well as Directors and Officers Liability Insurance.

Speaking about this new venture, AT&A Managing Director Andrew Thompson said, 'We have worked with several Labour Providers for a few years and understand this flourishing business sector requires a heavily service orientated insurance broking partner who will operate throughout the UK, small and large businesses alike. The great pride we take in looking after clients, combined with bringing new insurers to this sector, makes an incredibly powerful combination. Our insurance offerings cater for fundamentals like the right Motor business use for carrying passengers and are developing in new areas, such as the Modern Slavery Bill'

'The ALP has explained how previous broker partnerships found their insurance challenge to be a tough one. We frequently encounter new clients suffering from wrong advice, poor insurance cover, lack of after sales service or bad pricing. We solve that for them with the personal touch – we strongly believe in our ethos that People Make Confidence Make Business; we enable our clients to concentrate on their own business by the reassurance we create'

Andrew Thompson and Associates looks forward to moving forward together with the ALP as it continues to grow and adapt to the changing needs of its members. Our company philosophy is based upon a complete understanding of the challenges facing our clients, and we welcome this opportunity to strengthen our connections throughout the UK & Global business community.

To learn more about the Association of Labour Providers, please visit www.labourproviders.org.uk/insurancebroking

AT&A is a boutique Corporate Insurance Brokerage representing the interests of a diverse portfolio of businesses, of all sizes, within East Anglia, the South East and the UK.

Our company philosophy is predicated on delivering bespoke insurance solutions, through a dedicated and passionate team, ensuring that each and every one of our clients receives a personal, individually tailored service and insurance programme, meeting the unique needs of their business.

Our commitment to building close working relationships with our clients, offering them world-class solutions, is at the very core of our business. It is only through lasting relationships and a deep understanding of their business that we can help them effectively manage risk and ensure they are appropriately covered as their business develops or diversifies.

This also means that in the event a claim needs to be made, we are with them every step of the way ensuring the best possible outcome.